



pininfarina



PRESS RELEASE

Semiannual Report of the Pininfarina Group Outlook for the Balance of 2008 and Company Viability

Turin, August 12, 2008 – The Board of Directors of Pininfarina S.p.A., meeting today under the chairmanship of Paolo Pininfarina, approved the Report on the Group's Operations in the First Half of 2008. The table below shows the operating and financial highlight at June 30, 2008 and provides a comparison with those for the first six months of 2007:

(in millions of euros)	FIRST HALF 2008	FIRST HALF 2007	Amount of change
Production value	345.2	378.3	-33.1
EBITDA	19.1	9.0	+10.1
EBIT	-6.9	-13.5	+6.6
Net profit (loss)	-14.1	-21.2	+7.1
Net financial position	-198.1	-88.3	-109.8

EBITDA represent the profit or loss from operations before depreciation, amortization and additions to provisions.
EBIT represent the profit or loss from operations.

Pursuant to of Article 154 *bis*, Section 2, of the Uniform Financial Code, Gianfranco Albertini, in his capacity as Corporate Accounting Documents Officer, declares that the accounting information provided in this press release is consistent with the information in the supporting documents and in the Company's other documents and accounting records.

Despite a decrease in production value, the data for the first six months of 2008 show a sharp increase in EBITDA compared with the same period last year and a substantial reduction in the amount of the operating loss. Moreover, the ratio of EBITDA to production value improved to 5.5% at June 30, 2008, showing that the Group is achieving the operating profitability targets it announced to the financial markets a few months ago, when it presented its industrial and financial plan.

In the first half of 2008, production value totaled 345.2 million euros, or 8.8% less than in the same period last year (378.3 million euros). The main reasons for the decrease of 33.1 million euros are a shortfall in cars invoiced (-791) compared with the first six months of 2007 and differences caused by changes in the mix of installed equipment and price adjustments.



In the first half of 2008, EBITDA (which represent the profit or loss from operations before depreciation, amortization and additions to provisions) were positive by 19.1 million euros, more than double the 9.0 million euros reported at June 30, 2007. This improvement was made possible in part by a net gain of 3.8 million euros on the sale of property, plant and equipment and a reduction of 6.3 million euros in operating expenses, achieved in keeping with the stated objectives of the industrial and financial plan.

The data presented above show that the steady improvement that began during the first three months of 2008 is continuing. In the second quarter of the year, the Group earned EBITDA of 14.7 million euros, up from 4.4 million euros in the first three months of the year (the amounts for the corresponding periods in 2007 were a negative 2.6 million euros and a positive 11.6 million euros, respectively).

EBIT (which represent the profit or loss from operations) were negative by 6.9 million euros, but the loss was slightly more than half the negative amount of 13.5 million euros reported at June 30, 2007.

EBIT for the second quarter of 2008, while still negative by 1.1 million euros, show that the Group's operating performance continued to improve compared with the first three months of the year, when the loss amounted to 5.8 million euros (in the first and second quarter of 2007, the Group lost 11.4 million euros and 2.1 million euros, respectively).

The net loss for the first half of 2008 totaled 14.1 million euros, a significantly smaller amount than the 21.2 million euros lost in the same period a year ago.

The net financial position was negative by 198.1 million euros, showing a marked improvement compared with March 31, 2008, when it was negative by 235 million euros (-185.5 million euros at December 31, 2007 and -88.3 million euros at June 30, 2007). The increase of 12.7 million euros in indebtedness compared with the end of 2007 is due mainly to changes in working capital requirements and the impact of marking to market at June 30, 2008 financial assets held under asset management arrangements.

A review of the data by business segment shows that the production value of the **manufacturing operations** amounted 274.6 million euros, or 11.5% less than in the first half of 2007 (a total of 15,502 car were invoiced in Italy, 791 fewer than a year earlier). As a result, EBIT were negative by 10.9 million euros, but the loss was 31.4% smaller than at June 30, 2007, when it amounted to 15.9 million euros.

In Sweden, Pininfarina Sverige A.B. sold 8,301 Volvo C70 automobiles, a decrease of 21% compared with the 10,511 units shipped in the first six months of 2007. Lower sales in the North American market caused by the weakness of the U.S. dollar versus the euro account for most of this decrease. Nevertheless, the contribution provided by the Swedish joint venture to the Group's income statement was extremely positive, increasing from 1.5 million euros in the first half of 2007 to 2.9 million euros in the same period this year.



The **service operations** reported a production value totaling 70.6 million euros, compared with 68.1 million euros at June 30, 2007 (+3.7%). EBIT were up sharply, rising to 4 million euros, or 66.7% more than the 2.4 million euros reported at June 30, 2007. Higher margins earned on the order portfolio and the portion attributable to these operations of the reduction in overhead account for this improvement.

Assessment of the Company's Viability

With regard to the issue of assessing the Company's viability — which was discussed in the report of the Board of Directors on the financial statements at December 31, 2007 and in the additional disclosures requested by the Consob, which should be consulted for additional information — an update of the developments that occurred since April 28, 2008, the date of the Shareholders' Meeting that approved the 2007 Annual Report, is provided below:

- On June 25, 2008, the Company and Fortis Bank signed an agreement settling a dispute that began on March 28, 2008, when the Company was notified the first of two provisionally enforceable injunctions that Fortis Bank was awarded by the Court of Milan. Among other provisions, the abovementioned agreement calls for a moratorium on the payments owed by Pininfarina and the definition of a plan to repay the loan owed to Fortis, with Pininfarina waiving all claims and actions in the proceedings filed to challenge injunctions No. 8152/2008 and No. 10171/2008, which the Court of Milan issued on March 18, 2008 and April 8, 2008, respectively, against Pininfarina for Fortis' benefit. With two orders issued on July 10, 2008 and July 3, 2008, respectively, the Court of Milan dismissed both actions. Under the abovementioned agreement, Fortis Bank will align itself (in terms of number of installments and their due dates, interest rate and the total amount of each installment) with the terms of a future general rescheduling/refinancing agreement, if such an agreement is executed by September 30, 2008. Otherwise, Fortis Bank shall have the rights, but not the obligation, to comply with the overall rescheduling/refinancing structure. If Fortis Bank chooses not to adopt the rescheduling/refinancing method defined with all of the other lender institutions, the bilateral agreement calls for: an early repayment of 3 million euros on September 30, 2008, the rescheduling of the remaining indebtedness (about 41.9 million euros) in 14 installments — the first and last installments being due on December 31, 2008 and December 31, 2015, respectively — at the rates applied to the original contracts (six-month Euribor + a spread of 90 basis points on the medium- and long-term facility of 35 million euros and the EONIA monthly average + 45 basis points on the old short-term facility of about 7 million euros).

- On August 1, 2008, in order to facilitate the signing of a rescheduling/refinancing agreement within the required deadline, all parties (the Company and the lender institutions) executed a Standstill Agreement that formally acknowledges the existing moratorium on the repayment of principal amounts and extends it to September 30, 2008. The Standstill Agreement was signed in preparation for the agreement to restructure the debt exposure of Pininfarina S.p.A., which is currently being negotiated. It will be in effect until September 30, 2008 or the date when the abovementioned debt restructuring agreement is signed, whichever comes first. All of the lender institutions signed this agreement, with the exception of Fortis Bank, which signed a separate agreement with Pininfarina on June 25, 2008.



- Also on August 1, 2008, Pininfarina S.p.A. retained the services of BNP Paribas, UniCredit Group and Banca IMI (IntesaSanpaolo Group) for the purpose of promoting, as Joint Global Coordinators, the establishment of a consortium to guarantee the placement of the contributory capital increase that the Extraordinary Shareholders' Meeting of April 29, 2008 authorized the Board of Directors to carry out. At present, the rights offering is tentatively scheduled for the fourth quarter of 2008. In addition to the obligation to secure the requisite authorizations, the share capital increase is subject and closely related to the signing of the abovementioned debt rescheduling/refinancing agreement, which is currently being negotiated.

Despite the progress that is being made in the activities that are being carried out in connection with the share capital increase and the related debt rescheduling/refinancing process, it is still possible that, in the highly unlikely event that a debt rescheduling agreement cannot be reached, the Company's viability could be at risk.

Outlook for the Balance of 2008

Projections call for year-end consolidated production value to amount to about 560 million euros, or about 16% less than at December 31, 2007 (670 million euros). The shortfall compared to the earlier projection (amount about 10% higher than the 2007 production value) is due mainly to conditions in the European and global automotive market, which are characterized by generally weak sales to end customers. The current projection calls for production orders in the second half to decrease by about 30% compared with earlier estimates.

EBITDA are expected to remain positive, in line with the guidance provided on multiple occasions (an amount greater than 5% of production value), but EBIT will still be negative.

The net financial position should hold relatively steady compared with the data at December 31, 2007, reflecting the impact of the transactions scheduled as part of the financial plan. The actual amount will be affected by the debt rescheduling agreement that is being negotiated with the lender banks and by the timing and modalities of the related share capital increase.

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Pininfarina Group – With a history that dates back to 1930, Pininfarina is today a leading supplier of automotive services, offering carmakers creative solutions that combine proprietary knowhow and flexibility at every step of **design, product and process engineering and of niche vehicle production**, acting either as a partner in a complete turnkey cycle or as the supplier of specific services. The Company has more than **3,600 employees** at facilities in **Italy, France, Germany, Sweden, Morocco and China**. Its current production line includes five new models: **Volvo C70, Alfa Romeo Brera, Alfa Romeo Spider, Ford Focus Coupé-Cabriolet and Mitsubishi Colt CZC**. Its **customers** include: Ferrari, Maserati, Peugeot-Citroën, Renault, Jaguar, Honda, Daewoo, Hyundai, AviChina, Brilliance, Chery and JAC. **Pininfarina Extra**, a Group company that has been in business for 20 years, specializes in **interior and product design** for such high-profile customers as Alenia Aeronautica, Gancia, Motorola, Jacuzzi, Lavazza, Snaidero and 3M.



RECLASSIFIED FINANCIAL STATEMENTS (*)

(*) The reclassified financial statements contain unaudited data. They regroup the data presented in the financial statements required under current statutes differently, with the objective of providing a more immediate understanding of the data, without affecting the logic of their presentation. It is important to keep in mind that the data shown for "EBIT" and "Other income (expense)" in the reclassified financial statements have the same meaning as the data shown for "EBIT" and "valuation adjustments" in the IAS/IFRS financial statements.



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PININFARINA GROUP
RECLASSIFIED CONSOLIDATED INCOME STATEMENT
(in thousands of euros)

	Data at				Change	Data at
	6/30/08	%	6/30/07	%		12/31/07
Net revenues	331,800	96.13	367,445	97.12	(35,645)	712,960
Changes in inventories of finished good and work in progress	6,641	1.93	5,269	1.39	1,372	(60,458)
Other income and revenues	6,177	1.79	5,451	1.44	726	14,224
Work performed internally and capitalized	532	0.15	176	0.05	356	3,705
Value of production	345,150	100.00	378,341	100.00	(33,191)	670,431
Net gain on disposal of non-current assets	6,948	2.01	3,116	0.82	3,832	4,869
Raw materials and outside services	(267,028)	(77.36)	(306,080)	(80.90)	39,052	(521,186)
Change in inventory of raw materials	2,603	0.75	2,646	0.70	(43)	(10,557)
Value added	87,673	25.40	78,023	20.62	9,650	143,557
Labor costs	(68,572)	(19.87)	(69,063)	(18.25)	491	(130,734)
EBITDA	19,101	5.53	8,960	2.37	10,141	12,823
Depreciation and amortization	(22,721)	(6.58)	(22,087)	(5.84)	(634)	(42,802)
Additions to provisions/Writedowns	(3,273)	(0.95)	(388)	(0.10)	(2,885)	(73,369)
EBIT	(6,893)	(2.00)	(13,515)	(3.57)	6,622	(103,348)
Net financial expense	(8,378)	(2.43)	(4,419)	(1.17)	(3,959)	(10,648)
Value adjustments	2,157	0.63	1,508	0.40	649	3,294
Profit before taxes	(13,114)	(3.80)	(16,426)	(4.34)	3,312	(110,702)
Income taxes	(950)	(0.28)	(4,786)	(1.26)	3,836	(3,823)
Profit (Loss) for the period	(14,064)	(4.08)	(21,212)	(5.60)	7,148	(114,525)

Note: Some items for the first half of 2007 have been reclassified to make them more readily comparable with the 2008 data.



PININFARINA GROUP
RECLASSIFIED CONSOLIDATED BALANCE SHEET
(in thousands of euros)

	Data at		Change	Data at
	6/30/08	12/31/07		6/30/07
Net non-current assets (A)				
Net intangible assets	6,667	7,098	(431)	7,623
Net property, plant and equipment	241,442	269,855	(28,413)	294,490
Equity investments	33,959	31,965	1,994	36,302
Total A	282,068	308,918	(26,850)	338,415
Working capital (B)				
Inventory	32,534	22,717	9,817	42,523
Net trade receivables and other receivables	177,373	114,075	63,298	146,407
Assets held for sale	15,054	0	15,054	0
Deferred-tax assets	5,544	5,482	62	19,402
Trade accounts payable	(216,891)	(161,555)	(55,336)	(225,153)
Provision for risks and charges	(8,652)	(6,838)	(1,814)	(7,175)
Other liabilities	(32,664)	(32,758)	94	(66,940)
Liabilities held for sale	(7,816)	0	(7,816)	0
Total B	(35,518)	(58,877)	23,359	(90,936)
Net invested capital (C=A+B)	246,550	250,041	(3,491)	247,479
Provision for termination indemnities (D)	23,705	25,617	(1,912)	25,655
Net capital requirements (E=C-D)	222,845	224,424	(1,579)	221,824
Shareholders' equity (F)	24,700	38,971	(14,271)	133,567
Net financial position (G)				
Long-term debt	(109,472)	22,420	(131,892)	109,569
Short-term debt	307,617	163,033	144,584	(21,312)
Total G	198,145	185,453	12,692	88,257
Total as in E (H=F+G)	222,845	224,424	(1,579)	221,824



PININFARINA GROUP
CONSOLIDATED CASH FLOW STATEMENT

	6/30/08	6/30/07
Profit (Loss) for the year	(14,063,846)	(21,212,075)
Restatements	20,262,850	20,443,055
- Income taxes	949,760	4,785,971
- Depreciation of property, plant and equipment	21,978,948	21,113,544
- Amortization of intangibles	741,732	973,584
- Writedowns and additions to provisions	3,272,994	(1,031,244)
- Provision for pensions and seniority indemnities	(1,443,515)	(5,257,077)
- (Gains) Losses on sale of non-current assets	(6,947,892)	(3,116,377)
- Unrealized (gains) losses on derivatives	0	0
- (Gains) Losses on available-for-sale financial assets	(16,700)	(13,676)
- (Financial income)	(11,628,485)	(9,242,068)
- Financial expense	15,630,732	13,829,043
- (Dividends)	(120,564)	(153,024)
- Value adjustment to shareholders' equity	(2,157,409)	(1,508,884)
- Other restatements	3,249	63,264
Changes in working capital	(19,908,855)	62,322,655
- Inventories	(5,136,028)	83,837
- Contract work in progress	(4,787,522)	(136,882)
- Trade accounts receivable and other receivables	(71,829,238)	(15,441,354)
- Accounts receivable from joint ventures	850,364	1,521,746
- Trade accounts payable	58,366,890	58,626,387
- Accounts payable to joint ventures	(269,873)	(1,301,905)
- Other changes	2,896,552	18,970,826
Cash flow from operating activities	(13,709,851)	61,553,635
(Financial expense)	(15,630,732)	(13,829,043)
(Income taxes)	(949,760)	(4,785,971)
Net cash flow used in operating activities	(30,290,342)	42,938,622
- Purchases of property, plant and equipment	(407,330)	(23,580,383)
- Proceeds from sale of property, plant and equipment	6,340,345	3,367,982
- Non-current loans receivable from borrowers outside the Group	51,914,189	11,603,359
- Non-current loans receivable from joint ventures	8,952,088	8,952,089
- Financial income	11,645,185	9,255,744
- Dividends	120,564	153,024
- Other equity investments	103,095	845,635
Net cash used in investing activities	78,668,136	10,597,450
- Proceeds from the issuance of shares	0	0
- Purchases of treasury shares	0	62,732
- Borrowings from lenders outside the Group	9,447,896	24,374,570
- Loans payable to joint ventures	0	0
- Dividends paid	0	0
Net cash used in financing activities	9,447,896	24,437,302
- Other non-cash items	(206,976)	(360,977)
Increase (Decrease) in cash and cash equivalents	57,618,712	77,612,397
- Cash and cash equivalents at beginning of period	39,578,608	(14,397,898)
Cash and cash equivalents at end of period	(616,016)	(616,016)
- Other non-cash items	96,581,304	63,214,499
Cash and cash equivalents	131,470,640	89,326,983
Bank account overdrafts	(34,889,336)	(26,112,484)
<i>Net cash and cash equivalents at end of period</i>	96,581,304	63,214,499



PININFARINA GROUP
CONSOLIDATED NET FINANCIAL POSITION
(in thousands of euros)

	Data at		Change	Data at
	6/30/08	12/31/07		6/30/07
Cash and cash equivalents	131,471	98,008	33,463	89,327
Net liquid assets included in assets held for sale	996	0	996	0
Current assets held for trading	59,150	62,862	(3,712)	62,913
Current loans receivable and other receivables	42,014	40,226	1,788	43,873
Current assets held for sale	0	0	0	0
Loans receivable from associates and joint ventures	17,904	17,904	0	17,904
Bank account overdrafts	(34,888)	(58,430)	23,542	(26,112)
Current liabilities under finance leases	(349,679)	(193,356)	(156,323)	(94,813)
Loans payable to associates and joint ventures	0	0	0	0
Current portion of long-term bank debt	(174,585)	(130,247)	(44,338)	(71,780)
Net short-term debt	(307,617)	(163,033)	(144,584)	21,312
Long-term loans and other receivables from outsiders	93,088	143,517	(50,429)	196,192
Long-term loans and other receivables from associates and joint ventures	53,713	62,665	(8,952)	71,617
Non-current assets held for sale	0	0	0	0
Long-term liabilities under finance leases	0	(156,290)	156,290	(253,036)
Long-term bank debt	(37,329)	(72,312)	34,983	(124,342)
Long-term debt	109,472	(22,420)	131,892	(109,569)
Net financial position	(198,145)	(185,453)	(12,692)	(88,257)